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# Francois Stefanus Lategan

#### **Career Objectives**

To investigate, define, develop, model and, where possible, participate in the implementation of interventions addressing the various factors and influences associated with producer aspirations, knowledge levels and perceptions (in particular risk perceptions) on the agricultural production decision making process to enhance the eventual implementation of agricultural production practices in all forms of agriculture.

To further contribute significantly to the development of different aspects of the science of Agricultural Extension to effectively identify, adapt, implement, communicate, evaluate and monitor and evaluate communication, training and other interventions aimed at promoting agricultural production practices and systems, innovations and production models deemed significant for the optimization of the agricultural production process and the development of sound agricultural extension policies.

To contribute purposefully to the changing agricultural extension research, training and implementation process through focused research and interventions aimed at aligning agricultural extension practice to the changing agricultural landscape. This is mainly through aligning agricultural extension practice, method and technology to changing agricultural technical, socio-methodological and environmental challenges and demands.

### **Summary of Professional Skills**

Conceptualization and development of agricultural extension strategies and programmes for agricultural development and servicing

Conceptualization and development of communication strategies and programmes for agricultural development and servicing purposes

Conceptualization and development of training and career development strategies and programmes for agriculturists and agricultural extension practitioners

Planning, implementation and leading of theoretical and popular investigations into issues and concepts influencing efficiency and implementation of agricultural production programmes, partnering relationships, services and practices

Evaluation of agricultural development and servicing strategies and programmes for development purposes.

Conceptualization, development, design and implementation of skills development strategies and programmes for agricultural development at different levels

Conceptualization, development and production of media for agricultural development and servicing purposes

Negotiation, structuring and establishment of relationships suitable for building partnerships in agricultural programmes and similar development activities.

## **Summary of Formal Education**

2007	D.Tech: Agriculture  Thesis: Towards a framework for assessing risk perception concerning commercial springbuck (Antidorcas marsupialis) ranching and its influence on management decision making	Nelson Mandela Metropolitan University, Port Elizabeth
1994	M.Sc. Agric. (Extension)  Dissertation: A perception related approach to the analysis of stocking rate decision making of livestock farmers in the Southern Kalahari Region of Namibia.	University of Pretoria, Pretoria
1984	B.Inst.Agrar (Hons)  Majoring in Agricultural Extension Communication, Programme Planning and Evaluation, Agricultural Extension Research and the Management of Extension Programmes	University of Pretoria, Pretoria
1983	B.Sc.Agric (Animal Husbandry)  Majoring in Farm Animal Husbandry (Intensive and Extensive), Farm Animal Feeding (Intensive and Extensive), Farm Animal Selection, Breeding and Management and Pasture Production	University of Pretoria, Pretoria
1978	Matriculated  Majoring in Mathematics, Science (Physics and Chemistry), Geography, History, English (Second language) and Afrikaans (First language) – all on Higher Grade and obtaining average B symbol.	Saamwerk High School, Durban
Auditio	Onal Training  Currently busy with training in accessment skills for	University of Cort Lore
2008	Currently busy with training in assessment skills for assessing students in a Higher Education learning environment.	University of Fort Hare.
2004	Successfully completed advanced professional workshop on "Doing, writing and supervising Action Research" presented by Prof. Ortrun Zuber-Skerrit (Professor of Professional and Organizational Development, International Management Centres Association, Buckingham, U.K.)	Centre for Higher Education, Stellenbosch University, Stellenbosch

1996 through 1999	Successfully completed a series of Advanced Training Courses in Estate Planning, Legal Aspects Of The Assurance Industry and Investment Planning presented by Old Mutual.	Old Mutual, Port Elizabeth
1988	Successfully completed Karakul Breeding and Veld     Management courses presented by Neudamm     Agricultural Colleges.	Rohrbeck Agricultural Research farm, Stampriet, Namibia
	2. Successfully completed Karakul lamb description course presented by Neudamm Agricultural College.	Hardap Agricultural Research Farm, Mariental, Namibia
1983	Successfully completed wool sorting course presented by the National Wool Growers' Association.	University of Pretoria, Pretoria
	2. Successfully completed artificial insemination course.	
	<ol> <li>Successfully completed Dorper Sheep Judging Course presented by the Dorper Sheep Breeders' Association</li> </ol>	

## **Professional Achievements and Accomplishments**

1<sup>st</sup> January 1979 through 31<sup>st</sup> December 1983 – completed formal undergraduate studies in Agriculture (Animal Husbandry) at the University of Pretoria

• Obtained B.Sc.Agric (Animal Husbandry) in 1983.

1<sup>st</sup> January 1984 through 31<sup>st</sup> July 1990 – Appointed as Agricultural Extension Officer in Namibia

- Completed B.Inst.Agrar.(Hons) degree in Agricultural Extension during 1984 at the University of Pretoria.
- Responsible for implementing agricultural policy and ad hoc evaluations of natural resources and farming enterprises and practices in terms of their production potential and economic value.
- Established and maintained close working relationships with representatives of organized agriculture while researching and monitoring the credit needs of new and established farmers and implementing agricultural credit policy.
- Designed, implemented and maintained communication and feedback strategies with various lines of farming enterprises (both intensive and extensive) in order to monitor and remain au fait with the manifestation of the different risk factors faced by the enterprises and industries

   the purpose of which was to keep agricultural leadership informed on the general well

being of the agricultural industry.

- Designed and maintained communication and feedback strategies for the marketing of new and advanced farming technologies to commercial stock farmers.
- Conducted regular and focused impact studies and reports on the influence of agricultural policy issues and practices on the natural resources (production factors – water, soil and vegetation).
- Conducted economic and financial farming analysis systems measuring farming efficiency and also implemented, promoted and administrated the results of such reports.

1<sup>st</sup> August 1990 through 31 July 1995 – appointed as lecturer in the Department of Agricultural Extension and Rural Development at the University of Fort Hare in Alice (Eastern Cape Province)

- Lectured Communication Theory, Extension Programme Planning and Evaluation and Research Methodology at under graduate, diploma and acted as study leader at post graduate level. Presented a series of outreach courses to extension practitioners.
- Acted as editor of newsletter of Faculty of Agriculture and wrote script for a video report on
  the status of agricultural extension and rural development in the Eastern Cape, titled "The
  Road to Progress". This was a project for the South African Society for Agricultural
  Extension and is still used to orientate new extension students with regards to the
  opportunities and challenges of the occupation.
- Visited Kenya during earlier part of 1993 on study and information gathering tour to
  - Present paper on the production behaviour of livestock farmers;
  - Visit a number of key development areas in Kenya to acquaint with the development philosophy and strategies applied by development agents;
  - Pay visits to two prominent Kenyan universities to acquaint with agricultural extension and development research projects.
- Undertook official one week visit on invitation to former Republic of China (Taiwan) during latter part of 1993 as part of two-man delegation to:
  - Investigate governmental agricultural development strategies and successes in Taiwan to gain insight into proposing solutions and strategies for changing the South African agricultural development scenario;
  - Obtain greater insight into agricultural development and research programmes developed at four major tertiary education institutions to ascertain applicability in South Africa;
  - Acquaint with some of the more prominent commercial development projects as illustrations of the practical implications of some development strategies.
- Developed course material for courses presented to government institutions and NGO's with regard to the implementation of extension principles in commercial and small agricultural environments.

1<sup>st</sup> August 1995 through 28 February 2004 – Resigned from academia due to domestic pressure to pursue career as assurance agent for Old Mutual and later independently.

- Achieved the required production standards in the first eleven weeks of production during 1995 and received the Beginner's prize as well as the Representatives' Award after one year of production – a first for the branch. Was consequently appointed as Consultant in 1996.
- Was Old Mutual Consultant for two years on the board of trustees of an institutional pension fund with assets under management in excess of R32 million.
- Established my own independent practice in August 1999 with the focus on risk assurance (life), assurance product development, traded endowments as investment instruments and financial portfolio analysis aimed at limiting the cost of risk assurance and ensuring greater liquidity in investment portfolios. Received a Silver award for outstanding production from FedSure Life in 2001.
- New approaches from agriculturalists, the presentation of new challenges and opportunities in the agricultural industry and changes in the financial services industry and the academia convinced me to return to academia during 2003 and pursue my first love decision making research and agricultural extension education. My experience in the financial services industry provided me with a totally new insight into agricultural production behaviour and decision making, thus affording me a new research and teaching perspective one that has proved to be invaluable for determining current research objectives as well as long term research and teaching perspectives and focuses.
- Completed one year part time lecturing contract during 2003 and 2004 in the Department of Agricultural Management at the Port Elizabeth Technikon (currently Nelson Mandela Metropolitan University). During this period I lectured Agricultural Policy to MBA students and Agricultural Marketing to undergraduate B.Tech students.
- During the 2003 2004 periods I completed a strategic planning and implementation document for the amalgamation of two commercial analytical laboratories at the Port Elizabeth Technikon to establish one large, commercially viable analytical laboratory. This document was accepted during 2005 and was used as basis document for a further feasibility study leading to the implementation of the original proposals and the establishment of a currently functioning commercial laboratory specializing in analytical processes.

1<sup>st</sup> March 2004 through 28 February 2005 – Appointed in Contract lecturing position in the Department of Agriculture and Game Management at Port Elizabeth Technikon.

- Received a full time three year grant from the Port Elizabeth Technikon in March 2004 to complete Doctoral thesis on the role and influence of risk perception in management decision making in commercial springbuck (*Antidorcas marsupialis*) production systems. Finalized study in January 2007 and received the degree *Doctoris Technologiae*.
- Completed a strategic planning document proposed for the restructuring of the Southern African Institute for Agricultural Extension (SAIEX) during 2005. This document was accepted by the Directorate of the Institute and the University of Pretoria and currently serves

as basis document for the restructuring of the Institute.

 During 2005 I was an active participant and member of the process establishing unit standards for the training of agricultural extension practitioners from NQF levels 5 through 7 (Diploma, Graduate and Postgraduate training standards). The main objectives were to standardize the training of and develop career paths for extension practitioners.

1<sup>st</sup> March 2005 through current – Appointed as Agricultural Extension Specialist in the Department of Agricultural Economics and Extension at the University of Fort Hare.

- Was appointed as Agricultural Extension Specialist in March 2005 at the University of Fort Hare, where I am currently employed. Have been actively involved in facilitating and negotiating a Memorandum of Understanding (MOU) with NEPAD (New Economic Partnership for African Development) Council signed on the 1<sup>st</sup> December 2006 between the University of Fort Hare and NEPAD Council. This MOU established the University of Fort Hare as a springboard for the development and roll out of agricultural development programmes and production models for small scale farmers in South Africa and the rest of Africa. This will be housed in the *Rural Enterprise Advancement Agency (REAA)* and will epitomize the sentiment expressed with the establishment of the *Rural Enterprise Advancement Programme (REAP)* aimed at developing small scale production models for farmers in Africa.
- Authored the concept document titled "Extension training and practice towards an integrated approach". This document, dated 29 August 2006, is an active and significant contribution to the process of re-imagining the future of the University of Fort Hare (Incoko) and outlines the vision for an autonomous Department of Agricultural Extension and Rural Partnering. It further explains the proposed restructuring of agricultural extension training, research and partnering at the University of Fort Hare within the Rural Enterprise Advancement Programme (REAP) as preferred approach to the University's agricultural extension training, research and partnering programmes. It is accepted by the Management of the Faculty of Science and Agriculture and also received very favorably by the University Management as positive contribution to the establishment of the Rural Enterprise Advancement Agency (REAA) as practical and revolutionary model of extension training, research and rural partnering. This is mainly because of its important potential contribution to the poverty alleviation and job creation endeavors pursued by the Faculty of Science and Agriculture and the University of Fort Hare in its sphere of influence.
- Succeeded in securing a contract with the Development Bank of Southern Africa for the revision of the following Extension handbook:

# Bembridge, T.J. 1991. *The Practice of Agricultural Extension. A Training Manual.* Development Bank of Southern Africa. ISBN 0 947057 77 3

This book has been a prescribed core course handbook for extension training for more than fifteen years. I wish to view this as some form of confirmation of the recognition and credibility afforded me by the agricultural industry in the arena of the training of agricultural extension practitioners. This endeavor is still in progress following a series of redrafts of the original

proposal due to continuous changes in the field of agricultural extension training.

- Contributed significantly and eventually authored the founding document detailing an accredited skills training programme for agricultural extension practitioners titled "Proposed integrated in-service skills training programme enhancing skills to support agricultural extension delivery". This document is currently still used as basis document for negotiating funding and the establishment of an in service training programme at the University of Fort Hare for agricultural extension personnel in the Eastern Cape.
- Elected as member of the National Board of the South African Society for Agricultural Extension at the Annual General Meeting of 2006 for a two year term.
- Appointed as University of Fort Hare coordinator of the in-service training programme for extension practitioners in the Eastern Cape. Successfully completed the programme and the examination process.

1<sup>st</sup> June 2007 through 31<sup>st</sup> December 2010 – Senior Lecturer: Agricultural Extension in the Department of Agricultural Economics and Extension at the University of Fort Hare.

- Obtained D.Tech (Agriculture) in April 2007 and promoted to the position of Senior Lecturer: Agricultural Extension on 1<sup>st</sup> June 2007 in the same Department.
- I played a constructive and active role in the activities of the Standards Generating Body Workshops held to formulate training standards and career paths for agricultural extension practitioner training.
- Nominated and selected as country member of NEPAD Council (South Africa) and invited as speaker to address the Europe –Africa Business Summit to be held from 28<sup>th</sup> through 30<sup>th</sup> April 2008 in Hamburg, Germany.
- Appointed in organizing committee organizing the Annual Conference of the South African Society for Agricultural Extension (SASAE) from 5<sup>th</sup> – 8<sup>th</sup> May 2008 in Port Elizabeth.
- Was re-elected as National Board member of the South African Society for Agricultural Extension at the Annual General Meeting of 2008 for a two year term.
- Successfully negotiated the inclusion of the University of Fort Hare into the NRF research
  niche awarded to the Nelson Mandela Metropolitan University covering the establishment of
  a biodiversity-based economy in the Eastern Cape. Was appointed as grant holder and
  awarded a Grant Holder linked bursary for a Masters' student for three years.
- Appointed as member of two research tracks of the selection committee organizing the World Association for Sustainable Development Conference in August 2008 in Sussex, England.
- Commissioned to draw up guidelines for research fund to support research into Agricultural Extension Services, Technology Transfer and Adaptive Research (AESTTAR). The final report was delivered to the National Agricultural Research Forum steering committee and favorably received and accepted.
- Commissioned to investigate the national training capacity and needs for developing a

training programme for managing international development cooperation and aid management in the agricultural sector to be institutionalized at the University of Fort Hare. Report was delivered to the Executive Committee of the National Department of Agriculture and received very favorably. Was appointed as delegate to receive further training at the University of Birmingham in England on the management of the initiative at the University of Fort Hare.

- Successfully negotiated and implemented a Memorandum of Understanding with the Mendel University of Agriculture and Forestry in Bruno in the Czech Republic. Appointed as responsible person for implementing the agreement at the University of Fort Hare.
- Received an invitation to develop a course in Development Economics for English speaking students as part of the Memorandum of Understanding negotiated with the Mendel University of Agriculture and Forestry in Brno, Czech Republic. Have been offering the course continuously from 2009.
- Wrote course guidelines for the first skills development courses initially offered to Extension
  personnel in the Impact Skills Development Programme. These guidelines are the basis for
  submission for accreditation to the AgriSETA as accredited skills development courses in
  REAA, using REAP as the training environment.
- Successfully negotiated and implemented a Memorandum of Understanding with the University of Newcastle in Australia. Appointed as responsible person for implementing the agreement at the University of Fort Hare. The course was developed and the first intake is expected during July 2013.
- Was commissioned to complete final review reports and recommendations for collaborative FIRCOP project between South African Sugarcane Research Institute and the Mauritius Sugar Industry Research Institute 3 during June 2009 in Mauritius and Durban.
- Developed and offering course in Agricultural Economics and Rural Development in English for students at Mendel University in Brno (Czech Republic) during 2012. Offering the course as well.
- Appointed as Director: School of Agriculture and Agribusiness in the Faculty of Science and Agriculture: University of Fort Hare with effect 1<sup>st</sup> November 2009 on three year contract. Appointment terminated during July 2012 after the position of Director was terminator as a result of an institutional restructuring process.

### 1<sup>st</sup> January 2010 through current.

 Promoted to position of Associate Professor: Agricultural Extension with effect 1<sup>st</sup> January 2010

- Appointed as country consultant for South Africa in a Regional SADC research programme into the prioritization of agricultural research activities in the SADC Region. Project came to an end middle 2010.
- Appointed by the Eastern Cape Provincial MEC: Rural Development and Agrarian Reform during July 2012 as Chairman of the Board of Governors of Fort Cox College of

Agriculture and Forestry. Appointment is effective till 2016.

 Appointed as University co-ordinator for two NICHE projects with Dutch contractors – one in Benin (on capacity development in agricultural training) and one in Rwanda (on training development). Inception is during February through May 2013.

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## **Summary of Employment History**

1 <sup>st</sup> January 2010 through current	Associate Professor: Agricultural Economics and Extension	University of Fort Hare, Alice, South Africa
1 <sup>st</sup> November 2009 through 31 <sup>st</sup> July 2011	Director: School of Agriculture and Agribusiness	University of Fort Hare, Alice, South Africa
1 <sup>st</sup> May 2007 through 31 <sup>st</sup> October 2009	Senior Lecturer: Agricultural Extension	University of Fort Hare, Alice, South Africa
1 <sup>st</sup> March 2005 through 31 <sup>st</sup> May 2007	Agricultural Extension Specialist	University of Fort Hare, Alice, South Africa
1 <sup>st</sup> March 2004 through 28 <sup>th</sup> February 2005	Contract lecturing position	Port Elizabeth Technikon, Port Elizabeth
1 <sup>st</sup> August 1999 through 28 <sup>th</sup> February 2004	Self-employed in the financial services industry – brokering various successful financial investment transaction	Self, Port Elizabeth
1 <sup>st</sup> August 1995 through 31 <sup>st</sup> May 1999	Financial Consultant	Old Mutual, Port Elizabeth
1st August 1990 through 31 <sup>st</sup> July 1995	Lecturer: Agricultural Extension	University of Fort Hare, Alice
1 <sup>st</sup> January 1984 through 31 <sup>st</sup> July 1990	Senior Agricultural Extension Officer	Mariental, Namibia

#### **Publications in Refereed Journals**

**LATEGAN, F.S.** & DÜVEL, G.H. 1992. The group interview as data collection technique. *S. Afr. J. Agric. Ext.* 21: 69 – 75.

DÜVEL, G.H. & **LATEGAN, F.S.** 1997. Excessive needs as cause of unsustainable stock production under extensive range conditions. *Eur J Agr Educ Ext.* (4)1: 17 – 28.

**LATEGAN, F.S.** & RAATS, J.G. 2006. Partnering, poverty reduction and Rural Enterprise Advancement. *S. Afr. J. Agric. Ext.* (35)2: 258 – 277.

**LATEGAN, F.S** & VAN NIEKERK, P DU P. 2007. Towards a framework for assessing the role of risk perception in commercial springbuck (*Antidorcas marsupialis*) production decision making: Analysing prominent decision making areas. *S. Afr. J. Agric. Ext.* (36): 249 – 268.

**LATEGAN, F.S.** 2011. The perceived impact of herd management practices on sustainable Springbuck (*Antidorcas marsupialis*) ranching in the Eastern Cape Province of South Africa. *S. Afr. J. Agric. Ext.* 2011 Vol 39 (2).

YUSUF, S.F.G., **LATEGAN, F.S.** & AYINDE, I. A. 2013. Can small scale melon farmers successfully change to watermelon farming? Case study of farmers in Moro Local Government, Kwara State Nigeria. Journal of Agricultural Science Vol. 5, No. 4, April 2013 (in press).

**LATEGAN, F.S.** & RAATS, J.G. 2013. Animal Science Research, Education and the Involvement of Communities – The Changing Role of Universities. SA Journal of Animal Science *(in press)*.

#### Publications prepared for publication in Refereed Journals

**LATEGAN, F.S.** & DÜVEL, G.H. The incompatibility of grazier needs with improved stocking efficiency.

**LATEGAN, F.S.** & DÜVEL, G.H. The influence of perception on the stocking behaviour of livestock farmers.

**LATEGAN, F.S.** & DÜVEL, G.H. The influence of perceived problem magnitude on the adoption of veld condition related stocking rates.

**LATEGAN, F.S.** & DÜVEL, G.H. The influence of perceived problem magnitude on stocking rate decision making: Implications for Extension Programming.

LOUW, L., **LATEGAN, F.S.** & RAATS, J.G. A framework for rural agricultural advancement and poverty alleviation: NEPAD Council partnering.

LOUW, L., LOUW, M.J. and **LATEGAN, F.S.** Developing a framework for assessing managerial competencies and leadership styles required for successful game ranch management in the Eastern Cape, South Africa. *Submitted to S. Afr. J. Agric. Ext.* 

#### Papers presented at National Conferences

**LATEGAN, F.S.** & DÜVEL, G.H. *Evaluating the group interview as data collection technique*. 26<sup>th</sup> Annual Conference of the SASAE. Bloemfontein. 5-7 May 1992.

**LATEGAN, F.S.** & DÜVEL, G.H. *Perceived Problem Magnitude as Factor in Overstocking*. 28<sup>th</sup> Conference of the South African Society for Agricultural Extension. Arthur's Seat Hotel. Cape Town, 19-21 April 1994.

**LATEGAN, F.S** & VAN NIEKERK, P. DU P. *Characteristics of the Game Industry in the Eastern Cape.* 38<sup>th</sup> Annual Conference of the South African Society for Agricultural Extension. Addo National Elephant Park. Port Elizabeth. April 2004.

- **LATEGAN, F.S.** & RAATS, J.G. *Partnering, poverty reduction and Rural Enterprise Advancement.* 40<sup>th</sup> Annual Conference of the South African Society for Agricultural Extension. Kruger National Park. 9 11<sup>th</sup> May 2006.
- **LATEGAN, F.S.** & RAATS, J.G. *Rural Enterprise Advancement (REA) and the REA Agency.*National Wool Growers' Association Annual Congress. Port Elizabeth. 31<sup>st</sup> May 1<sup>st</sup> June 2006.
- **LATEGAN, F.S.** & RAATS, J.G. *Technology diffusion and the NEPAD objectives the Rural Enterprise Advancement way.* 1<sup>st</sup> All Africa Technology Diffusion Conference. Boksburg, Gauteng. 12<sup>th</sup> 14<sup>th</sup> June 2006.
- **LATEGAN, F.S.** & VAN NIEKERK, P. DU P. *Towards a framework for assessing the role of risk perception in commercial springbuck (Antidorcas marsupialis) production decision making:*Analysing prominent decision making areas. 41<sup>st</sup> Annual Conference of the South African Society for Agricultural Extension. 8<sup>th</sup> 10<sup>th</sup> May 2007. Pietermaritzburg.
- MZILENI, N. T., ALEXANDER, D., **LATEGAN, F.S.** & RAATS, J.G. *Community profiling and the re-introduction of Nguni nucleus herds from examples from the Rural Enterprise Advancement Programme (REAP) Agripark*. 41<sup>st</sup> Annual Conference of the South African Society for Agricultural Extension. 8<sup>th</sup> 10<sup>th</sup> May 2007. Pietermaritzburg.
- **LATEGAN, F.S.** & VAN NIEKERK, P. DU P. *Perceived Management Decision Making Accuracy associated with the achievement of optimum efficiency in selected aspects of commercial springbuck (Antidorcas marsupialis) production systems. 2<sup>nd</sup> Annual Game Management Conference. 23<sup>rd</sup> 24<sup>th</sup> October 2007. NMMU. Port Elizabeth.*
- **LATEGAN, F.S.** Creating an Extension and Advisory Service cadre of the 21<sup>st</sup> Century. *Ministerial Extension Indaba. East London.* 13 14 March 2008.
- **LATEGAN, F.S.** Management competencies and leadership styles associated with successful game ranch management in the Eastern Cape, South Africa.  $43^{rd}$  Annual Conference of the South African Society for Agricultural Extension.  $8^{th} 10^{th}$  May 2009. Pietermaritzburg.
- **LATEGAN, F.S.** Public Private Partnering (Community Partnering Programmes) and their implications for academic institutions. *SURUDEC Seminar series. East London.* 19<sup>th</sup> April 2012

## Papers presented at International Conferences

- **LATEGAN, F.S.** & DÜVEL, G.H. The Human Factor in Overstocking. International Conference: Meeting Rangeland Challenges in Southern Africa in the 1990's. CSIR Conference Centre, Pretoria: 6-10 May 1991.
- **LATEGAN, F.S.** & DÜVEL, G.H. The Influence of Perceived Problem Magnitude on Stocking Rate Decision Making in the Southern Kalahari Region of Namibia. All Africa Conference on Animal Agriculture, Nairobi, Kenya. 1992.
- **LATEGAN, F.S.** & DÜVEL, G.H. The influence of perceived problem magnitude with regard to veld composition on stocking rate decision making in the Southern Kalahari Region of Namibia. Fourth International Conference on Desert Development. Mexico City, Mexico. 25 30 July 1993.
- **LATEGAN, F.S.** & DÜVEL, G.H. The influence of perceived problem magnitude on the adoption of veld condition related stocking practices in the Southern Kalahari Region of Namibia.

Australian – Pacific Extension Conference. Gold Coast, Australia. 1993.

**LATEGAN F.S.** & DÜVEL, G.H. The Influence of Perception on the Stocking Behavior of Livestock Farmers in the Southern Kalahari Region of Namibia. Poster presented at the Fifth International Rangeland Congress, Salt Lake City, Utah. 23 – 28 July 1995.

LOUW, L., **LATEGAN, F.S.** & RAATS, J.G. A Framework for Rural Agricultural Advancement and Poverty Alleviation: NEPAD Objectives. Business as an Agent of World Benefit (BAWB): Management Knowledge Leading Positive Change Conference, Case Western Reserve University, Ohio, USA. 22 – 25 October 2006.

**LATEGAN, F.S.** The Role of Industry in Community Partnering Programmes like the Rural Enterprise Advancement Programme. Paper presented at the Europe Africa Business Summit, Congress Centre Hamburg, Hamburg, 28<sup>th</sup> – 30<sup>th</sup> April 2008.

CHOKOE, N.L., **LATEGAN, F.S.** Towards A Sustainable Game Ranching In The Eastern Cape Province Of South Africa. Paper presented at GIRA 2010 Conference. Lisboa, Portugal, 9 – 10 September 2010.

#### **Contributions to Scientific Research Reports**

BEMBRIDGE, T.J., COLEMAN, M & LATEGAN, F.S. 1992. Household energy in developing areas with specific reference to the use of dung. Department of Mineral and Energy Affairs, Pretoria.

**LATEGAN, F.S. 2008.** Guidelines for agricultural extension services, technology transfer and adaptive research (AESTTAR) programme - comprehensive funding guidelines framework. National Department of Agriculture. Pretoria.

**LATEGAN, F.S. 2008.** Guidelines for Agricultural Extension Services, Technology Transfer and Adaptive Research (AESTTAR) Fund - comprehensive strategic framework. National Department of Agriculture. Pretoria.

**LATEGAN, F.S. 2008.** Report on Capacity Needs Analysis conducted with selected Directorates in the National Department of Agriculture in South Africa. Project CGP/RAF/412/SAF — Capacity Building for South African Professionals in the Field of Agriculture and Food Security (with initial emphasis on International Development Cooperation). Food and Agricultural Organization of the United Nations. Pretoria.

#### Reports generated

**LATEGAN, F.S. 2004.** Implementing the AgriBee proposals – towards an integrated approach University of Fort Hare.

**LATEGAN, F.S. 2007.** Extension training and practice – towards an integrated approach. Vision for and autonomous Department of Agricultural Extension and Rural Partnering. Presented as contribution to the *Incoko* on re-imagining the University of Fort Hare.

**LATEGAN, F.S. 2008.** Establishment of the Rural Enterprise Advancement Agency (REAA) – institutionalizing the Rural Enterprise Advancement Programme. University of Fort Hare.

**LATEGAN, F.S. 2008.** Feedback on the stabilization process in the Nguni Project. Report generated on request from the Nguni Trust.

LATEGAN, F.S. 2009. Final review report of FIRCOP Project 3 (Grant Contract Number

FIRCOP/GC/003/06) titled: "Elaborating a methodology for the diagnosis of conditions and factors limiting adoption of improved technologies by small-scale sugar cane farmers and for the development of decision-making support tools for these stakeholders". Mount Edgecombe, Durban, South Africa. 10<sup>th</sup> – 11<sup>th</sup> September 2009. Report written for SADC Secretariat, Gaborone, Botswana.

**LATEGAN, F.S. 2009.** Final review report of FIRCOP Project titled: "*Response farming - Adapting day-to-day management of subsistence and small scale farming to weather and climate forecast to optimize inputs and reduce drought risk".* Pretoria, South Africa. 15<sup>th</sup> October 2009. Report written for French Embassy, Gaborone, Botswana.

**LATEGAN, F.S. 2009.** Final review report of FIRCOP Project 5 titled: "*Diversification of processing and utilization of cassava products in Tanzania and Mozambique*". **Bagamoyo, Tanzania. 2**<sup>nd</sup> – 3<sup>rd</sup> **November 2009.** Report written for French Embassy, Gaborone, Botswana.

**LATEGAN, F.S. 2009.** Final review report of FIRCOP Project 7 titled: "*Participatory Technology Development for Improving Soil Productivity in Cassava Based Farming Systems in Tanzania and Malawi*". Bagamoyo, Tanzania. 2<sup>nd</sup> – 3<sup>rd</sup> November 2009. Report written for French Embassy, Gaborone, Botswana.

**LATEGAN, F.S. 2010.** Draft report on the *In-Country Expert Survey on Exploring Strategic Priorities for Regional Agricultural R&D Investments in Southern Africa.* A study conducted in collaboration with the Regional Strategic Analysis & Knowledge Support Systems for Southern Africa (ReSAKSS-SA). Report written for the International Water Management Institute. Pretoria. October 2010.

**LATEGAN**, F.S. & Eweg, M.J. 2013. Draft report on *Entrepreneurship and Capacity Building for Sugarcane Growers, Phase I*. Study conducted on behalf of the Southern African Institute for Agricultural Extension and Rural Development (SAIEX) as part of a broader study on **Enhancing Productivity and Market Growth in the Sugar Sector** (SWA/1103/R01). Report written for the Swaziland Sugar Association. February 2013. (*currently in final phase*)

#### **Professional Memberships**

- South African Society for Agricultural Extension (SASAE)
- Director: Southern African Institute for Agricultural Extension (SAIEX)
- Grassland Society of Southern Africa

#### **Professional Interests**

- General agricultural matters a special focus on agricultural production and farmer decision making in the agricultural production process – particularly the sustainable economic use of natural resources and the perceptions and discounting of risk in agricultural production decisions.
- The changing agricultural scenario in South and Southern Africa and the challenges in agricultural servicing associated with this changing scenario.
- The restructuring of the Agricultural Extension Education and servicing environment (training, partnering and research activities) to answer to needs posed by the continuously changing agricultural production environment at different levels of agricultural development and commercialization. The changing role of universities in this environment is of particular interest.
- Issues pertaining to agricultural extension policy development and increasing the impact of extension programmes and inputs on the agricultural development scenario.

#### **Professional References**

1. Prof. J G Raats

Retired Executive Dean and Professor Emeritus

Faculty of Science and Agriculture

University of Fort Hare (2001 – 2010), ALICE.

Contact: Tel: +27466452178

Mobile: +27720213966

e-mail: janraats@eastcape.net

2. Prof G H Düvel

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I declare that the information in this document is correct and that all reasonable efforts have been made to present the information in a manner most accurately reflecting my own abilities and *bona fides*.

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